

# CAMBRIDGE INTERNATIONAL, INC. TERMS AND CONDITIONS OF SALE FOR ARCHITECTURAL MESH PRODUCTS

**General.** The following terms and conditions of sale ("Contract") shall be the final, complete and exclusive Contract for sale between Cambridge International, Inc. ("Seller") and the entity to which Seller is providing Products or Services under the Contract ("Buyer") and supersedes all other communications in regards to the architectural mesh products identified on the Purchase Order or acknowledgment (the "Products,") whether written or oral. Any terms and conditions in any of Buyer's other documents that vary with, are inconsistent or add to these terms are hereby objected to and are not binding upon Seller without express written consent, even though there may have been acknowledgment, work has commenced or the order has shipped. This Contract may only be amended in a writing signed by both parties. To the extent this Contract is construed as an acceptance of the Buyer's offer, this acceptance is expressly conditioned on the Buyer's assent to any additional or different terms contained in this Contract.

**Price.** Quotations are valid for thirty (30) days unless extended in writing by Seller. Prices quoted will be firm for orders accepted at the factory within thirty (30) days, where material is released and scheduled by Seller for shipment within thirty (30) days after the date of order entry; otherwise, Seller reserves the right to apply prices in effect at the time of shipment or provision of Services. Additional charges may be made to cover any extra, unforeseen or unusual cost elements, including without limitation, overtime work authorized by Buyer, special packing, engineering, special certificates determined after quality review, or documentation. All orders are subject to acceptance by Seller and credit approval. Prices do not include sales, use, excise, VAT, GST, and all similar taxes. Total prices on invoices may differ slightly, as price records for electronic calculation may either be on a "list and discount" or on a net basis.

**Packaging, Shipment and Delivery.** Seller will decide how to pack and ship unless specific written instructions are given by Buyer and accepted by Seller. If required, special export packaging that includes extra packaging, fully crated, with corrosion protection and heat-treated lumber can be included for an additional 3% of order value (\$300 minimum fee). Such packaging will not be provided by Seller unless requested in writing by Buyer. Unless otherwise expressly agreed to in writing by Seller, all shipments are Ex Works (International Incoterms 2010) or FOB (U.S. UCC), Seller shipping point at which point title also transfers. Buyer shall pay all delivery costs and charges. If the Buyer asserts a claim against the transportation company, Seller will cooperate in attempting to resolve such claim. Delivery dates are approximate, not guaranteed, and are subject to prior sale. Goods are deemed delivered on the day the shipment is made available to the carrier.

**Force Majeure.** Seller shall not be liable for delays in delivery due to circumstances beyond its reasonable control, including, but not limited to, acts of Buyer, government, nature, or the public enemy, civil or labor unrest, fires, floods, explosions, energy shortages, delay in obtaining licenses, or unavailability or reduced availability of supply at its usual source.

**Cancellation and Revision Charges.** Additional charges may apply (up to 100% of the value of the Contract) based on stage of order completion when cancellation or revision is requested. Such charges may include, but are not limited to, materials ordered, engineering, drawing, standby time, demobilization, or manufacturing development time. Reschedules may not be made unless written notification is received and accepted at the manufacturing location more than 90 days prior to the latest acknowledged shipping date, and then only upon terms which will indemnify Seller against loss. Buyer delays may result in extra costs to Buyer.

**Patents.** Seller will defend and indemnify Buyer against claims by a non-affiliated third party of infringement of United States patents issued at the time of sale to Buyer; provided such claims are based exclusively on infringement by Products designed and manufactured by Seller and not based on the use of the Products in combination with products manufactured or designed by Buyer or others. Seller must be promptly notified in writing, tendered the defense and be allowed to obtain a license for Buyer or substitute a non-infringing equivalent product. In no event will Seller's total liability to Buyer exceed the purchase price of the Product.

**Product Safety and Safety Devices.** Products designed and manufactured by Seller are capable of being used in a safe manner, but Seller does not warrant their safety under all circumstances. Products are provided with only those safety devices identified herein. IT IS BUYER'S RESPONSIBILITY TO FURNISH THE APPROPRIATE GUARDS AND TO INSTALL AND USE THE PRODUCTS IN A SAFE MANNER IN COMPLIANCE WITH APPLICABLE HEALTH AND SAFETY REGULATIONS AND LAWS AND GENERAL STANDARDS OF REASONABLE CARE. BUYER SHALL INDEMNIFY, DEFEND AND HOLD SELLER HARMLESS FROM ANY LOSS, COST, EXPENSE, DAMAGE, ACTION OR CAUSE OF ACTION RESULTING FROM ITS USE OF THE PRODUCTS OR SERVICES.

**Manufacturing Devices and Technical Information.** Unless otherwise expressly agreed to in writing by Seller, all manufacturing devices, design data and other technical information relating to an order shall remain Seller's property. All new intellectual property conceived or created by Seller in the performance of this Contract, whether alone or with any contribution from Buyer, shall be owned exclusively by Seller. Buyer's patterns/tooling in Seller's possession are held at Buyer's risk and not covered by Seller's insurance.

**Warranty.** All of the Products pass quality inspection before shipment to ensure that they conform to all specifications within the Purchase Order. For a period of twelve months from the date of shipment, and provided payments for the Products have been made by Buyer to Seller, Seller warrants to Buyer that its Products: (i) substantially conform to Seller's published specifications and (ii) are free from defects in material or workmanship. Any Services provided by Seller are warranted to be performed in a good and workmanlike manner. Should a warranted Product or any Services fail to conform to these warranties during the warranty period, Buyer must promptly notify Seller in writing. Seller will, at its discretion and at no charge to the

Buyer: (i) repair the Product or Services; (ii) replace the Product or any Services; or (iii) offer a full refund of that portion of the purchase price allocable to the non-conforming Product or Services. Warranty repair or replacement by Seller shall not extend or renew the applicable warranty period. Buyer shall obtain Seller's agreement on the specifications of any tests it plans to conduct to determine whether a non-conformance exists. Buyer shall bear the costs of access for Seller's remedial warranty efforts (including removal and replacement of systems, structures or other parts of Buyer's facility), de-installation, decontamination and re-installation. THE FOREGOING WARRANTIES ARE IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. This warranty allocates the risks of Product failure between Seller and Buyer. This allocation is recognized by both parties and is reflected in the price of the goods. Buyer acknowledges that it has read this Contract, understands it, and agrees to and is bound by its terms.

**What is Not Covered by Warranty.** No representative of Seller has authority to waive, alter, vary or add to the terms hereof without prior written approval of an officer of Seller. Seller's warranty does not apply to: (i) improper or unauthorized repair, installation or maintenance of the Products by a party other than Seller; (ii) use for purposes other than those for which designed, or other abuse, negligence, misuse, or normal wear and tear or failure to follow maintenance instructions; (iii) unauthorized attachments, modifications or disassembly; (iv) damage during shipping; or (v) Products purchased from unauthorized distributors, resellers or internet sites. Seller's also disclaims, and does not warrant against staining or corrosion in harsh environments such as coastal areas or environments with heavy atmospheric pollutants, either natural or man-made such as volcanic ash or smog. Buyer's care in selection, adequate testing at time of installation and proper installation, operation and maintenance of all Products is required for adequate performance.

**Seller's Available Insurance for the Provision of Services.** To the extent Seller will provide any installation related Services to the Buyer, Seller carries the following insurance: Statutory Workers Compensation; \$2,000,000 Million Commercial General Liability; and \$2,000,000 Commercial Automobile Liability. Additional Insurance can be provided, if deemed reasonable by Seller, upon written direction on a cost reimbursement basis including Professional Liability Insurance. Seller is not responsible for OCIP or CCIP deductibles or SIRs- regardless of fault. This limitation shall take precedence over any indemnification provisions that may be set forth in any other documents.

**Limitations of Liability.** NOTWITHSTANDING ANY PROVISION OF THIS CONTRACT OR THE LAW, IT IS EXPRESSLY AGREED THAT SELLER'S TOTAL LIABILITY FOR ANY DAMAGES, COSTS OR EXPENSES ARISING OUT OF OR RELATED TO THIS CONTRACT OR ITS PRODUCTS OR SERVICES, WHETHER BASED IN CONTRACT, WARRANTY, INDEMNITY, TORT/EXTRA-CONTRACTUAL LIABILITY (INCLUDING NEGLIGENCE), STRICT LIABILITY OR OTHERWISE IS LIMITED TO THE REPAIR OR REPLACEMENT OF THE PRODUCT OR SERVICES OR, AT SELLER'S OPTION, A RETURN OF AN AMOUNT THAT SHALL NOT EXCEED THE PURCHASE PRICE. UNDER NO CIRCUMSTANCES WILL SELLER, ITS OFFICERS, DIRECTORS, EMPLOYEES OR ASSIGNS BE LIABLE FOR ANY OTHER REMEDY, LOSS, COST, DAMAGE OR EXPENSE WHETHER DIRECT OR INDIRECT. IN NO EVENT WHATSOEVER SHALL SELLER BE LIABLE FOR ANY CONSEQUENTIAL, LIQUIDATED, EXEMPLARY OR PUNITIVE DAMAGES, INCLUDING BUT NOT LIMITED TO, LOSS OF USE, INCOME, PROFIT, OR PRODUCTION; INCREASED COST OF OPERATION; SPOILAGE OR DAMAGE TO MATERIAL; OR CHANGE OUT COSTS. BUYER SHALL INDEMNIFY, DEFEND AND HOLD SELLER HARMLESS FROM ANY LOSS, COST, EXPENSE, DAMAGE, OR CAUSE OF ACTION TO OR BY A THIRD PARTY THAT EXCEEDS THESE LIMITATIONS OF LIABILITY.

**Terms of Payment.** Terms of payment, unless agreed otherwise in writing, are thirty (30) days net from date of invoice, without set-off for any payment from Seller not due under this Contract. Seller reserves the right to charge interest at the rate of 1.5% per month or the highest rate allowed by law, whichever is lower, for all amounts more than thirty (30) days past due. Costs of collection (including reasonable attorney's fees) will be the responsibility of the Buyer. To the extent Seller will provide any installation related Services to the Buyer, Seller may suspend the Services in whole or in part if Buyer fails to make payment when due and may suspend the Services until Buyer provides Seller with evidence acceptable to Seller that Buyer has the financial wherewithal to pay the Seller for the same.

**Compliance with Law.** Seller's obligations under this Contract are conditioned upon Buyer's compliance with all export laws of the United States and other applicable trade control laws and regulations with regard to the exportation of the Products and any technical data associated therewith. Buyer shall not re-export, divert or direct Products other than in and to the ultimate country of destination declared by Buyer and specified as the country of ultimate destination on Seller's invoice.

**Time and Place for Commencing Suit.** Any action by Buyer for breach of any of the terms of this Contract by Seller must be commenced within six (6) months of the alleged breach. The parties consent to the exclusive jurisdiction and venue of the federal and state courts located in Milwaukee, Wisconsin in any action arising out or relating to this Contract or the Products and both parties waive any objection they might have to jurisdiction or venue of such forum.

**Legal Construction.** The laws of the State of Wisconsin shall apply to this Contract, with the exception of its conflict of laws provisions. The failure of Seller to insist upon strict performance of any of the terms and conditions stated herein shall not be considered a continuing waiver of any such term or condition or of any of Seller's rights. The headings in this Contract are informational and do not modify the agreement. The parties specifically exclude the application of the U.N. Convention on the International Sale of Goods.

Cambridge International, Inc.

Terms Effective 4/1/17 for Architectural Mesh Products.  
Supersedes all prior documents