

**For Immediate Release**

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**Cambridge Architectural Partners with German Manufacturer to Supply Cable and Rod Metal Fabric Patterns**

**CAMBRIDGE, MD...** Cambridge Architectural, America's leading manufacturer of architectural mesh systems, has announced a collaboration agreement with ARTOS, a division of the German cloth and metal fabric manufacturer Kufferath, in the distribution of cable and rod materials in the United States and Canada.

Long recognized in European metal fabric architectural installations, cable and rod material creates a type of woven metal fabric available through Cambridge Architectural in the form of Braid, Matte, Rope and other pattern variations. Stainless steel cable and rod material, woven together as a metal fabric, has been used for many years in European architecture. The Braid, Matte and Rope patterns now offered by Cambridge are newly available in North America as a result of the agreement.

Kufferath designs and engineers the metal fabric patterns necessary for cable and rod materials. Cambridge Architectural provides attachment bracket design and manufacturing, along with all associated design, engineering, installation and support mechanisms necessary to deliver the finished cable and rod materials to market in the United States and Canada for architectural applications.

The relationship with Kufferath allows Cambridge to supply cable and rod metal fabric for any of Kufferath's well known patterns. "We are very excited about our association with Kufferath," explains Kevin Mayer, Cambridge's director of business development and marketing. "The distribution of cable and rod material is a very important and fast-growing part of our offerings, and we are eager to establish a presence with this material."

"Cambridge Architectural's strength as a partner adds to our optimism about the future of our international sales," says Holger Wermers, sales manager for ARTOS. "We expect that our products will continue to grow at high rates and Cambridge is a main pillar to achieve this in the North American market. This partnership will also be beneficial in publicizing Cambridge as a supplier of cable mesh. We are quite optimistic about the future of this relationship."

With European building design trends continuing to gain momentum in the US, cable and rod metal fabric lends a unique and functional approach to realizing these designs. The Kufferath patterns can be used with any of Cambridge Architectural's seven architectural mesh systems including Façade, Space Sculpting, Corporate Branding, Security and Safety, Solar, Ventilation and Landscape Interiors.

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**Cambridge/Cable and Rod – Plus One – Contact: Lauren Ban 412-571-1600**

Two recent projects of note have effectively utilized Cambridge Architectural cable and rod metal fabric. The 213-space High/Alma South Parking Structure located in Palo Alto, CA boasts a cylindrical staircase with 7,500 square feet of the Cambridge Braid mesh product, which contains large-scaled, flexible open weaves. A Cambridge Talon tension attachment system was used to install the Braid product. The Harrisburg International Airport Multi-Modal Transportation Facility in Middletown, PA, a parking facility that features 3,500 parking spaces and additionally serves as a terminal for taxis, off-airport courtesy vehicles, buses and six rental car agencies, also features the Braid mesh product – 68,500 square feet was used – and was attached with the Talon tension attachment system.

Cambridge Braid, Matte, Rope and other variations of cable and rod metal fabric are best used in combination with the Talon attachment system and other variations, which grip a reinforced rod at the top and bottom edges of the metal fabric and are appropriate for material lengths up to 100'.

Cambridge Architectural is the leading American manufacturer of architectural mesh systems. The elements of a Cambridge system include the attachment hardware and the metal fabric. Systems include Façade, Space Sculpting, Corporate Branding, Security and Safety, Solar, Ventilation and Landscape Interiors. For more information about Cambridge Architectural call 1-866-806-2385 or visit [www.CambridgeArchitectural.com](http://www.CambridgeArchitectural.com).

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